The Kempe Center **Infrastructure & Application - Client Story**



Kempe's Profile:

The Kempe Center is a non-profit organization whose main focus is to develop programs to aid in the fight against child abuse. They are recognized as a world leader in research, evaluation, and prevention.

Kempe's Challenge:

The company had a co-op phone system with one of their longterm partners, Children's Hospital. Within a short timeframe, Children's Hospital was moving and The Kempe Center was in need of a new phone system that not only met their budget, but could also handle the special requirements of a children's facility.

The Kempe Center was looking for a system that could not only lower their total cost of ownership through ease of management, but accommodate their unique call-flow demands.

In addition, their building had no local voice carrier facilities. KineticWorks' Network Services Team worked closely with carrier and IP telephony engineers to provide a solution quickly.

Factors that needed to be addressed included:

- Reliability
- Ease of administration
- Seamless intra-office communication
- **Budget restrictions**
- Maintenance costs

The Solution:

KineticWorks conducted an in-depth analysis on how the current phone system integrated with their day-to-day business. They then provided a solution that not only met budgetary needs, but enhanced their voice-communication abilities.

Allowed better communications, enabling Kempe to become a more productive team.

Provided easy-to-use phones and intuitive administrative control.

Integrated strongly with Microsoft Outlook for unified communication control.

Saved money and eliminated downtime with unsurpassed system reliability.



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Ultimately, an IP PBX was implemented for its quick return on investment, ease of administration with their ever-changing environment, and the overall reliability of one of the industry's best-engineered systems.

KineticWorks demonstrated how the productivity tools inherent in voice over IP technology were further enhanced with the IP system, including intuitive desktop call management.

The Result:

KineticWorks' expertise provided a smooth transition, as technicians installed the new IP PBX alongside the co-op system provided by Children's Hospital, giving employees a chance to learn the new technology.

Due to multiple productivity increases, The Kempe Center has been quicker in response times and more enabled to focus on their tasks-at-hand.

"KineticWorks has been great to us," Gene Liffick, Operations Manager says, "shortly after we brought their solution on board, the benefits were realized. I can easily administer the entire system from my office, and that allows me the time I can't afford to lose for my daily tasks".

The IP telephony system met all of The Kempe Center's requirements, plus many they hadn't considered. It is now recognized as more than a replacement phone system — it's a vital tool for their growing business.

"The reliability and durability of the phone system were critical to us and Kinetic Works found a system that not only met those concerns, but was also painless to administer"

Gene Liffick– Operations Manager The Kempe Center

