



Position: Account Executive
Industry: Telecommunications
Location: Denver, CO

Description:

Do you love outside sales? When a prospect signs the order and becomes a customer, do you feel the thrill of victory surging through your body? Does *some* success give you a burning desire for more?

If you answered yes to all of those questions, then we want to meet you. KineticWorks, a force in national telecom for over 10 years, is establishing a brand new Wireless Sales Division based in Denver. As a result, we are seeking a few highly energized individuals with heavy cold calling, closing and interpersonal skills to sell our complete line of Sprint – Nextel wireless products to businesses of all sizes.

Ultimately, our Sales Department will consist of a Director of Sales, three Sales Managers, and 16 – 20 Account Executives and Senior Account Executives. We are just getting started and we love to promote from within. Hmm...see any opportunities?

We're very big on sales contests, sales awards, employee recognition and promotion from within. We love sales success and we do everything possible to support and guide you to that goal. At KineticWorks your training starts the day you walk in the door and never stops. Our promise to you – "You give us 100% and we'll give you 110% in return".

Skills / Requirements:

- Represent wireless products direct to businesses
- Minimum 1 year successful outside sales experience
- Heavy cold call and prospecting skills
- Heavy closing skills
- Love to cold call
- Outstanding positive attitude
- Superior interpersonal skills
- Reliable car
- Boundless energy
- The desire to find a home and grow
- No experience – maybe...for an attitude champion

Targeted first year compensation = \$42,000 - \$50,000 (includes a base salary + commissions + bonus + residual). Make a lot more if you are really good.

We also provide comprehensive medical and dental benefits and of course your salary applies during initial training. In other words, these jobs are for real and the opportunities for advancement are there for the taking.

Submit your resume to recruitment@kineticworks.com. Please put the position title in the subject line. KineticWorks is an Equal Opportunity Employer.